

# International Negotiation

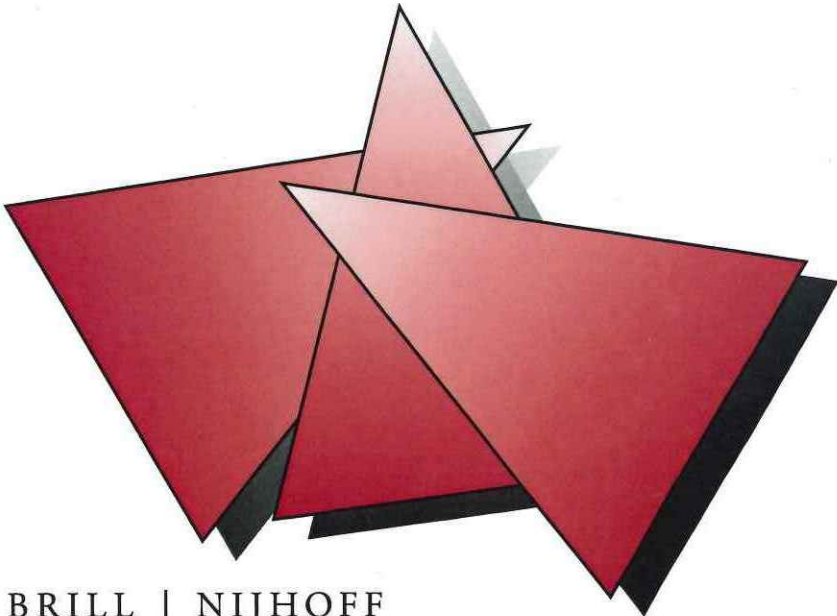
A Journal of Theory and Practice

*This issue*

**Mediation and Negotiation in the Global South**

*Guest Editor*

Denise Garcia, *Northeastern University*



BRILL | NIJHOFF

# International Negotiation

## *A Journal of Theory and Practice*

**CONTENTS Vol. 22 No. 3 2017**

*This issue*

### **Mediation and Negotiation in the Global South**

*Guest editor*

Denise Garcia, Northeastern University

Mediation and Negotiation in the Global South 377–379  
*Denise Garcia*

Explaining Global Norms: The Case of Negotiations on Restraining  
Conventional Arms 380–401  
*Denise Garcia*

International Mediation in Africa: Experiences and Challenges 402–430  
*Vasu Gounden*

Mediation as Politics: How Nations Leverage Peace Engagements? 431–450  
*Nimet Beriker*

What Can South-South Development Cooperation Do for  
International Peace? Brazil's Role in Haiti and Guinea-Bissau 451–472  
*Adriana Erthal Abdenur*

### **Other Articles**

The Increasing Power of the European Parliament:  
Negotiating the EU-India Free Trade Agreement 473–498  
*Magdalena Frennhoff Larsén*

Just Say No: Explaining the Lack of International Mediation  
in Kashmir 499–520  
*Bidisha Biswas*

The Politics of Treaty Signature: The Role of Diplomats and  
Ties that Bind 521–543  
*Manfred Elsig and Karolina Milewicz*

Future Issues of International Negotiation 545  
Contents, Volume 22 (2017) 547–549